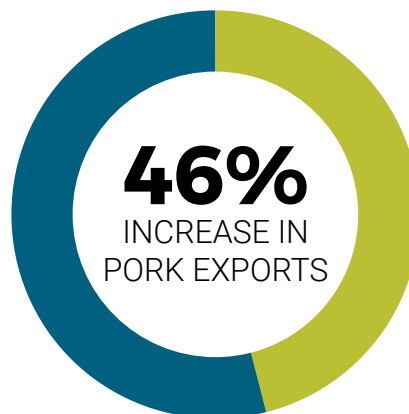
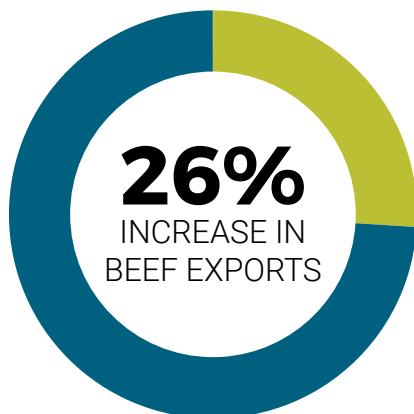


INCREASE IN BEEF AND PORK EXPORTS TO JAPAN, 2016 TO 2017



Source: USDA NASS

JAPAN'S MARKET RANKINGS



Japan is our **largest** export market for **beef, pork, and eggs**.



Japan is our **2nd largest** export market for **corn and wheat**.



Japan is our **3rd largest** export market for **soybeans**.

Source: USDA Global Agricultural Trade System, USDA Economic Research Service

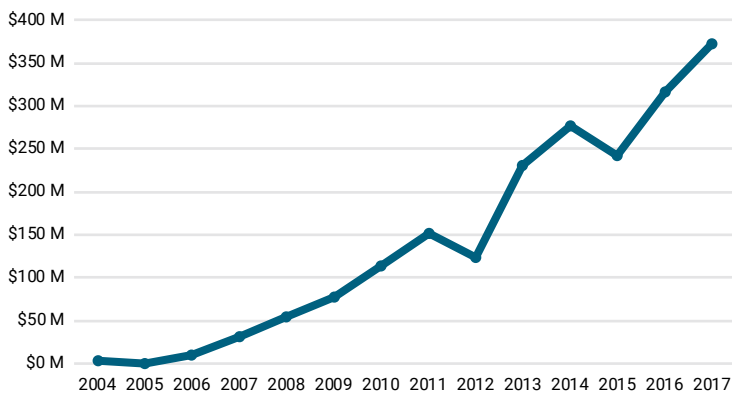
TOP EXPORTS TO JAPAN (2016)

- 1 Beef**
\$316.1 million
- 2 Corn**
\$244.2 million
- 3 Pork**
\$198.4 million
- 4 Soybeans and Soybean Products**
\$81.5 million
- 5 Eggs**
\$16.8 million
- 6 Wheat**
\$13.9 million

Total Exports
\$887.1 million

Source: USDA Global Agricultural Trade System, USDA Economic Research Service

JAPAN BEEF EXPORT GROWTH



Source: USDA Global Agricultural Trade System, USDA Economic Research Service

2017 NATIONAL RANKINGS

- | | |
|--------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| 1
NATIONALLY
Commercial red meat production
8,113,200,000 lbs | 2
NATIONALLY
Ethanol production
2+ billion gallons |
| 1
NATIONALLY
Cattle on feed
2,770,000 head | 3
NATIONALLY
Corn production
1,683,300,000 bushels |
| 1
NATIONALLY
Beef exports
\$1,264,739,056 | 5
NATIONALLY
Soybean production
326,025,000 bushels |
| 2
NATIONALLY
All cattle and calves
6,800,000 head | 6
NATIONALLY
All hogs and pigs
3,600,000 head |

Source: USDA NASS